

Performance Trend

A Fictional Software Company



The following report has been designed to provide you with insight into your recent performance trend. Where possible we have also compared performance to the previous time period and the same period in the previous 12 months.

Performance Trend

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The points below provide an overview of the performance of your business over the past 3 months, compared to the previous 3 months and also the same period last year (where data is available).

What worked well (over the past 3 months)

Your average monthly revenue has increased by 21.4% compared to the previous 3 months (up from £69.6k to £84.6k). It was also 7.0% up on the same period last year.

Your average monthly transactions have increased by 29.3% compared to the previous 3 months (up from 294 to 381). However, they were (13.7%) down on the same period last year.

Your gross profit margin as a % of revenue has increased by 3.4% compared to the previous 3 months (up from 35.6% to 39.0%). It was also 5.1% up on the same period last year.

Your overheads as a % of revenue have decreased by 11.2% compared to the previous 3 months (down from 35.3% to 24.1%). They were also (3.3%) down on the same period last year.

Your average monthly net profit has increased by £12.4k compared to the previous 3 months (up from £0.3k to £12.6k). It was also £7.5k up on the same period last year.

Your cash balance has increased by £27.9k compared to the previous 3 months (up from (£81.7k) to (£53.7k)). It was also £13.1k up on the same period last year.

Your net worth has increased by £21.5k compared to the previous 3 months (up from £12.0k to £33.5k). However, it was (£10.9k) down on the same period last year.

What didn't work so well (over the past 3 months)

Your average value per transaction has decreased by (6.1%) compared to the previous 3 months (down from £237 to £222). However, it was 24.0% up on the same period last year.

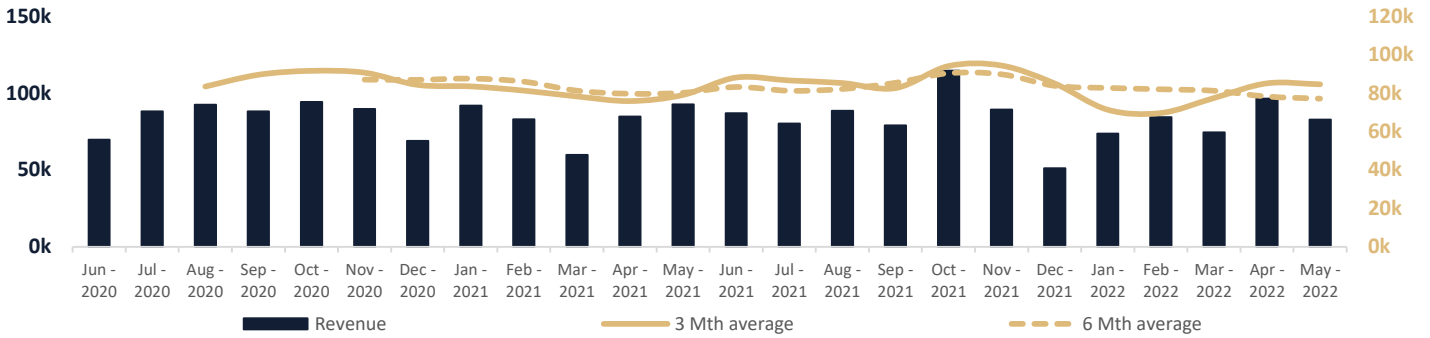


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REVENUE ANALYSIS

Revenue last month was £82.8k, which was (£13.7k) (or (14.2%)) lower than the previous month. It was also (£9.8k) (or (10.6%)) lower than the same month last year. Revenue over the last 3 months was £253.7k, which was £44.8k (or 21.4%) higher than the previous 3 months. It was also £16.6k (or 7.0%) higher than the same period last year.



Total Revenue

Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
£82.8k	(14.2%) vs prev Mth	£253.7k <i>£84.6k average</i>	21.4% vs prev 3 Mths	£462.6k <i>£77.1k average</i>	(14.1%) vs prev 6 Mths
	(10.6%) vs last year		7.0% vs last year		(3.8%) vs last year

Total Transactions *

Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
308	(24.5%) vs prev Mth	1,142 <i>381 average</i>	29.3% vs prev 3 Mths	2,025 <i>338 average</i>	(13.3%) vs prev 6 Mths
	(40.7%) vs last year		(13.7%) vs last year		(7.7%) vs last year

Average Transaction Value

Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
£269	13.6% vs prev Mth	£222	(6.1%) vs prev 3 Mths	£228	(1.0%) vs prev 6 Mths
	50.6% vs last year		24.0% vs last year		4.3% vs last year

* excludes Manual Journals, Credit Notes and Overpayments

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Top 20 Customers (by value last 3 months)

	May-2022			
	£	vs prev Mth	% of Revenue	vs prev Mth
Company 00772	£22.8k	£0.6k	27.5%	4.5%
Company 00396	£14.6k	£1.2k	17.6%	3.8%
Company 00717	£11.0k	£4.7k	13.3%	6.8%
Company 00964	£0k	(£17.0k)	0.0%	(17.6%)
Company 00945	£4.4k	(£2.8k)	5.4%	(2.1%)
Company 00472	£0k	(£0.9k)	0.0%	(0.9%)
Company 00372	£2.3k	(£3.1k)	2.8%	(2.8%)
Company 00970	£5.6k	£3.1k	6.7%	4.2%
Company 00841	£2.5k	£0.4k	3.0%	0.8%
Company 00963	£0k	(£6.1k)	0.0%	(6.4%)
Company 00494	£3.6k	£3.3k	4.3%	4.1%
Company 00735	£0k	£0.3k	0.0%	0.4%
Company 00787	£4.1k	£4.1k	4.9%	4.9%
Company 00794	£3.0k	£3.0k	3.6%	3.6%
Company 00462	£0k	£0k	0.0%	0.0%
Company 00966	£0k	(£2.7k)	0.0%	(2.8%)
Company 00442	(£0.4k)	(£0.4k)	(0.5%)	(0.5%)
Company 00959	£0k	£0k	0.0%	0.0%
Company 00905	£0k	£0k	0.0%	0.0%
Company 00944	£0k	(£1.0k)	0.0%	(1.1%)
Other	£9.4k	(£0.6k)	11.3%	1.0%
Total Revenue	£82.8k	(£13.7k)	100.0%	0.0%

	Mar-2022 to May-2022			
	£ (month avg)	vs prev 3 Mths	% of Revenue	vs prev 3 Mths
Company 00772	£23.8k	£6.5k	28.2%	3.3%
Company 00396	£11.0k	(£0.5k)	13.0%	(3.5%)
Company 00717	£5.9k	£5.9k	7.0%	7.0%
Company 00964	£5.7k	£5.7k	6.7%	6.7%
Company 00945	£3.9k	£2.3k	4.6%	2.4%
Company 00472	£3.4k	£2.4k	4.0%	2.5%
Company 00372	£2.8k	(£0.5k)	3.3%	(1.4%)
Company 00970	£2.7k	£1.0k	3.2%	0.8%
Company 00841	£2.1k	£0.3k	2.4%	(0.1%)
Company 00963	£2.0k	£2.0k	2.4%	2.4%
Company 00494	£1.8k	£1.8k	2.1%	2.1%
Company 00735	£1.5k	£0.8k	1.8%	0.8%
Company 00787	£1.4k	£1.4k	1.6%	1.6%
Company 00794	£1.1k	£0.4k	1.3%	0.3%
Company 00462	£0.9k	(£1.6k)	1.1%	(2.6%)
Company 00966	£0.9k	£0.9k	1.0%	1.0%
Company 00442	£0.9k	£0.7k	1.0%	0.7%
Company 00959	£0.8k	£0.8k	1.0%	1.0%
Company 00905	£0.8k	£0.8k	0.9%	0.9%
Company 00944	£0.7k	£0.2k	0.8%	0.2%
Other	£10.4k	(£16.4k)	12.4%	(26.3%)
Total Revenue	£84.6k	£14.9k	100.0%	0.0%

Top 20 Customers (by value last 12 months)

	Dec - 2021 to May - 2022			
	£ (month avg)	vs prev 6 Mths	% of Revenue	vs prev 6 Mths
Company 00772	£20.6k	£4.5k	26.7%	8.8%
Company 00396	£11.3k	£7.5k	14.6%	10.4%
Company 00372	£3.0k	(£1.4k)	3.9%	(1.0%)
Company 00472	£2.2k	(£2.7k)	2.9%	(2.6%)
Company 00932	£0k	(£7.1k)	0.0%	(7.9%)
Company 00555	£1.4k	(£3.4k)	1.8%	(3.5%)
Company 00663	£2.0k	(£2.1k)	2.6%	(2.0%)
Company 00717	£3.0k	£2.1k	3.8%	2.9%
Company 00970	£2.2k	£1.4k	2.8%	1.9%
Company 00841	£1.9k	£0.9k	2.5%	1.3%
Company 00964	£2.8k	£2.8k	3.7%	3.7%
Company 00945	£2.7k	£2.6k	3.5%	3.4%
Company 00735	£1.1k	(£0.3k)	1.5%	(0.1%)
Company 00917	£0.2k	(£2.0k)	0.2%	(2.2%)
Company 00915	£0.1k	(£2.2k)	0.1%	(2.4%)
Company 00933	£2.0k	£2.0k	2.6%	2.6%
Company 00494	£0.9k	(£0.1k)	1.2%	0.0%
Company 00899	£1.3k	£0.9k	1.7%	1.2%
Company 00562	£0.6k	(£0.5k)	0.8%	(0.5%)
Company 00462	£1.7k	£1.7k	2.3%	2.3%
Other	£16.0k	(£17.3k)	20.7%	(16.3%)
Total Revenue	£77.1k	(£12.7k)	100.0%	0.0%

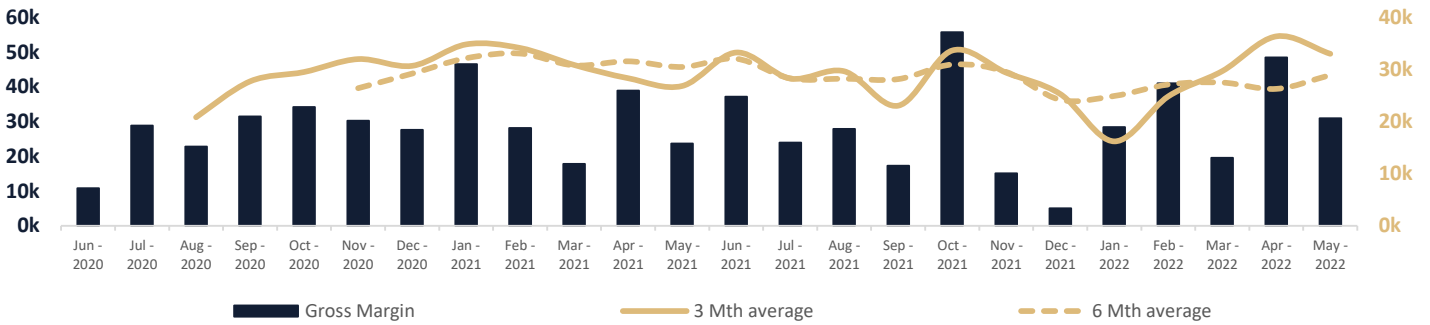
	Jun - 2021 to May - 2022			
	£ (month avg)	vs prev 12 Mths	% of Revenue	vs prev 12 Mths
Company 00772	£18.3k	£7.5k	22.0%	9.0%
Company 00396	£7.5k	£7.5k	9.0%	9.0%
Company 00372	£3.7k	(£1.1k)	4.5%	(1.3%)
Company 00472	£3.6k	£0.8k	4.3%	0.9%
Company 00932	£3.5k	£2.6k	4.2%	3.1%
Company 00555	£3.1k	(£0.5k)	3.7%	(0.6%)
Company 00663	£3.1k	(£2.4k)	3.7%	(2.9%)
Company 00717	£1.9k	£0.4k	2.3%	0.5%
Company 00970	£1.5k	£0.5k	1.8%	0.6%
Company 00841	£1.5k	(£1.3k)	1.8%	(1.6%)
Company 00964	£1.4k	£1.4k	1.7%	1.7%
Company 00945	£1.4k	£1.0k	1.7%	1.2%
Company 00735	£1.3k	£0.9k	1.5%	1.1%
Company 00917	£1.2k	£1.2k	1.4%	1.4%
Company 00915	£1.2k	£0.4k	1.4%	0.5%
Company 00933	£1.0k	£0.9k	1.2%	1.1%
Company 00494	£1.0k	£0.7k	1.1%	0.9%
Company 00899	£0.9k	£0.9k	1.1%	1.1%
Company 00562	£0.9k	£0.4k	1.1%	0.5%
Company 00462	£0.9k	£0.9k	1.0%	1.0%
Other	£24.6k	(£22.8k)	29.5%	(27.2%)
Total Revenue	£83.4k	(£0.1k)	100.0%	0.0%

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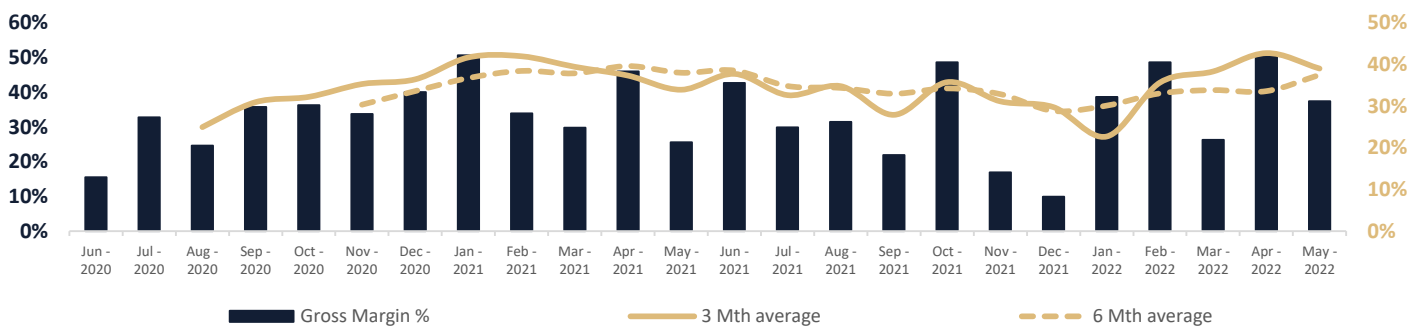
MARGIN ANALYSIS

Gross margin last month was £30.9k, which was (£17.5k) (or (36.1%)) lower than the previous month. It was also £7.3k (or 30.6%) higher than the same month last year. Gross margin over the last 3 months was £99.0k, which was £24.5k (or 32.9%) higher than the previous 3 months. It was also £18.5k (or 23.0%) higher than the same period last year.



Gross Margin

Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
£30.9k	(36.1%) vs prev Mth	£99.0k <i>£33.0k average</i>	32.9% vs prev 3 Mths	£173.4k <i>£28.9k average</i>	(2.0%) vs prev 6 Mths
	30.6% vs last year		23.0% vs last year		(5.1%) vs last year



Gross Margin %

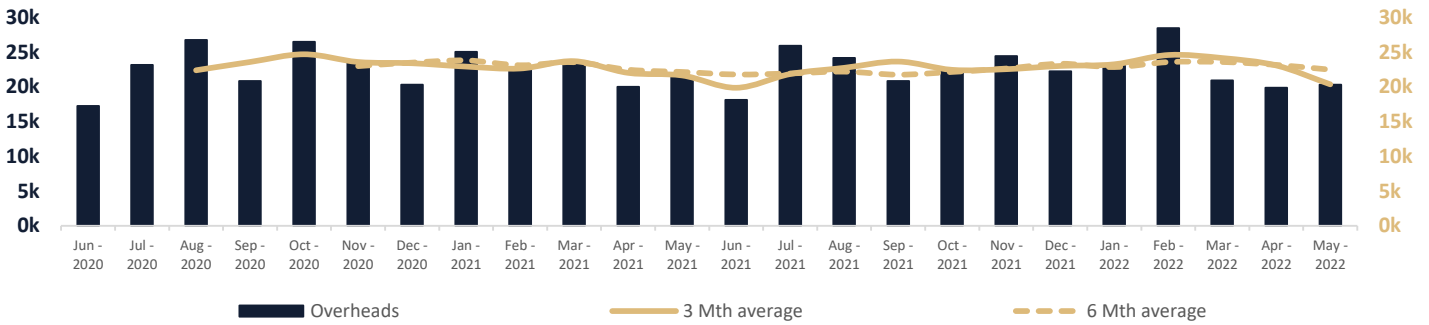
Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
37.4%	(12.8%) vs prev Mth	39.0%	3.4% vs prev 3 Mths	37.5%	4.6% vs prev 6 Mths
	11.8% vs last year		5.1% vs last year		(0.5%) vs last year

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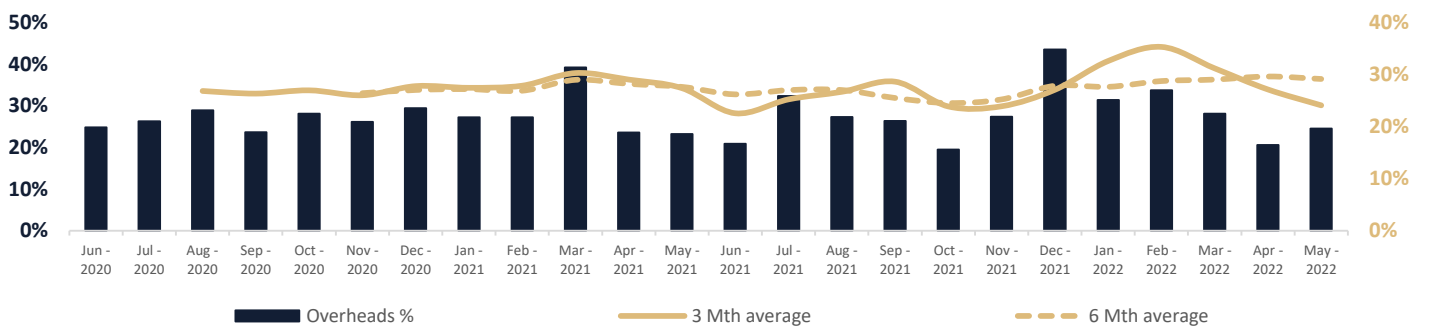
OVERHEADS ANALYSIS

Overheads last month were £20.3k, they were £0.4k (or 2.1%) higher than the previous month. They were also (£1.2k) (or (5.5%)) lower than the same month last year. Overheads over the last 3 months were £61.1k, they were (£12.7k) (or (17.2%)) lower than the previous 3 months. They were also (£3.8k) (or (5.9%)) lower than the same period last year.



Overheads

Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
£20.3k	2.1% vs prev Mth	£61.1k <i>£20.4k average</i>	(17.2%) vs prev 3 Mths	£134.8k <i>£22.5k average</i>	(0.7%) vs prev 6 Mths
	(5.5%) vs last year		(5.9%) vs last year		1.5% vs last year



Overheads %

Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
24.5%	3.9% vs prev Mth	24.1%	(11.2%) vs prev 3 Mths	29.1%	3.9% vs prev 6 Mths
	1.3% vs last year		(3.3%) vs last year		1.5% vs last year

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COST ANALYSIS

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	May-2022			
	£	vs prev Mth	% of Revenue	vs prev Mth
Cost of Sales				
Cost of Sales 8	£35.7k	£3.4k	43.1%	9.6%
Cost of Sales 5	£9.1k	(£4.9k)	11.0%	(3.6%)
Cost of Sales 4	£1.4k	£1.4k	1.7%	1.7%
Cost of Sales 7	£0.8k	£0.8k	1.0%	1.0%
Cost of Sales 6	£2.2k	£1.9k	2.7%	2.4%
Other	£2.6k	£1.2k	3.2%	1.7%
Total Cost of Sales	£51.8k	£3.7k	62.6%	12.8%

	Mar-2022 to May-2022			
	£ (month avg)	vs prev 3 Mths	% of Revenue	vs prev 3 Mths
Cost of Sales 8	£33.9k	£1.7k	40.1%	(6.2%)
Cost of Sales 5	£13.2k	£2.6k	15.6%	0.4%
Cost of Sales 4	£1.1k	£1.1k	1.3%	1.3%
Cost of Sales 7	£1.0k	(£0.1k)	1.2%	(0.3%)
Cost of Sales 6	£0.8k	£0.7k	1.0%	0.8%
Other	£1.5k	£0.6k	1.7%	0.5%
Total Cost of Sales	£51.6k	£6.8k	61.0%	(3.4%)

	May-2022			
	£	vs prev Mth	% of Revenue	vs prev Mth
Overheads				
Rent	£4.8k	£0k	5.8%	0.8%
Depreciation	£2.6k	£0.1k	3.1%	0.5%
Salaries		(£3.2k)		(3.3%)
Heat & Light	£1.9k	(£0.1k)	2.3%	0.2%
Marketing	£1.8k	£0.4k	2.2%	0.7%
Insurance	£1.1k	£0k	1.4%	0.2%
Motor Vehicle	£1.4k	£1.3k	1.6%	1.6%
Temp Costs	£0.8k	£0k	0.9%	0.1%
Advertising	£1.0k	£0k	1.2%	0.2%
Credit Card Fees	£0.6k	£0k	0.7%	0.1%
Other	£4.3k	£1.9k	5.3%	2.7%
Total Overheads	£20.3k	£0.4k	24.5%	3.9%

	Mar-2022 to May-2022			
	£ (month avg)	vs prev 3 Mths	% of Revenue	vs prev 3 Mths
Rent	£4.8k	£0k	5.7%	(1.2%)
Depreciation	£2.6k	£0.1k	3.0%	(0.6%)
Salaries	£2.1k	(£1.1k)	2.5%	(2.0%)
Heat & Light	£2.1k	£0.0k	2.5%	(0.5%)
Marketing	£1.4k	£0.2k	1.7%	(0.0%)
Insurance	£1.1k	£0k	1.3%	(0.3%)
Motor Vehicle	£0.8k	(£0.1k)	1.0%	(0.4%)
Temp Costs	£0.8k	£0k	0.9%	(0.2%)
Advertising	£1.0k	£0k	1.2%	(0.2%)
Credit Card Fees	£0.6k	£0k	0.7%	(0.2%)
Other	£3.0k	(£3.4k)	3.6%	(5.6%)
Total Overheads	£20.4k	(£4.2k)	24.1%	(11.2%)

	Dec - 2021 to May - 2022			
	£ (month avg)	vs prev 6 Mths	% of Revenue	vs prev 6 Mths
Cost of Sales				
Cost of Sales 8	£33.1k	(£3.7k)	42.9%	1.9%
Cost of Sales 5	£11.8k	(£5.2k)	15.4%	(3.7%)
Cost of Sales 7	£1.1k	(£1.5k)	1.4%	(1.4%)
Cost of Sales 4	£0.6k	(£0.7k)	0.7%	(0.7%)
Cost of Sales 2	£0.3k	(£0.7k)	0.4%	(0.7%)
Other	£1.3k	(£0.2k)	1.7%	0.0%
Total Cost of Sales	£48.2k	(£12.1k)	62.5%	(4.6%)

	Jun - 2021 to May - 2022			
	£ (month avg)	vs prev 12 Mths	% of Revenue	vs prev 12 Mths
Cost of Sales 8	£35.0k	(£0.8k)	41.9%	(0.9%)
Cost of Sales 5	£14.5k	£0.8k	17.3%	1.0%
Cost of Sales 7	£1.8k	(£0.3k)	2.2%	(0.3%)
Cost of Sales 4	£0.9k	(£0.5k)	1.1%	(0.6%)
Cost of Sales 2	£0.7k	(£0.2k)	0.8%	(0.2%)
Other	£1.4k	£0.0k	1.7%	0.0%
Total Cost of Sales	£54.2k	(£0.9k)	65.0%	(1.0%)

	Dec - 2021 to May - 2022			
	£	vs prev 6 Mths	% of Revenue	vs prev 6 Mths
Overheads				
Rent	£4.8k	£0k	6.2%	0.9%
Salaries	£2.6k	(£0.0k)	3.4%	0.5%
Heat & Light	£2.1k	(£1.0k)	2.7%	(0.7%)
Depreciation	£2.5k	£0.1k	3.3%	0.5%
Marketing	£1.3k	(£0.0k)	1.7%	0.2%
Insurance	£1.1k	£0k	1.5%	0.2%
Motor Vehicle	£0.9k	(£0.4k)	1.2%	(0.2%)
Advertising	£1.4k	£0.9k	1.8%	1.2%
Temp Costs	£0.8k	£0k	1.0%	0.1%
Promotion	(£0.1k)	£0k	(0.1%)	(0.0%)
Other	£5.0k	£0.3k	6.5%	1.3%
Total Overheads	£22.5k	(£0.2k)	29.1%	3.9%

	Jun - 2021 to May - 2022			
	£	vs prev 12 Mths	% of Revenue	vs prev 12 Mths
Rent	£4.8k	£0k	5.8%	0.0%
Salaries	£2.6k	£0.5k	3.2%	0.7%
Heat & Light	£2.6k	(£0.5k)	3.1%	(0.6%)
Depreciation	£2.5k	£0.1k	3.0%	0.1%
Marketing	£1.3k	£0.8k	1.6%	1.0%
Insurance	£1.1k	(£0.3k)	1.4%	(0.4%)
Motor Vehicle	£1.1k	(£0.7k)	1.3%	(0.9%)
Advertising	£0.9k	£0.5k	1.1%	0.5%
Temp Costs	£0.8k	£0k	0.9%	0.0%
Promotion	(£0.1k)	£0k	(0.1%)	(0.0%)
Other	£4.8k	(£0.4k)	5.8%	(0.5%)
Total Overheads	£22.5k	(£0.0k)	27.0%	0.0%

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Top 20 Suppliers (by value last 3 months)

	May-2022			
	£	vs prev Mth	% of Revenue	vs prev Mth
Company 00079	£28.9k	£5.9k	34.9%	11.0%
Company 00185	£8.9k	£0.7k	10.7%	2.2%
Company 00013	£6.1k	(£2.9k)	7.4%	(2.0%)
Company 00072	£4.8k	£0k	5.8%	0.8%
Company 00423		£0k		0.0%
Company 00001	£2.6k	£1.3k	3.1%	1.7%
Company 00789	£0.8k	(£2.4k)	0.9%	(2.3%)
Company 00354	£1.3k	(£0.0k)	1.6%	0.2%
Company 00134	£1.8k	£0.4k	2.2%	0.7%
Company 00101	£0.7k	(£0.7k)	0.9%	(0.6%)
Company 00954	£1.4k	£1.4k	1.7%	1.7%
Company 00761	£1.1k	£0k	1.4%	0.2%
Company 00783		(£3.0k)		(3.1%)
Company 00251	£2.2k	£1.7k	2.6%	2.1%
Company 00557		(£2.5k)		(2.6%)
Company 00695		£0k		0.0%
World Pay	£0.6k	£0k	0.7%	0.1%
Company 00792	£0.5k	(£0.1k)	0.6%	0.0%
Company 00923	£1.3k	£1.3k	1.5%	1.5%
Company 00123	£0.4k	£0.1k	0.5%	0.1%
Other	£8.7k	£3.1k	10.6%	4.7%
Total Expenditure	£72.1k	£4.2k	87.1%	16.7%

Mar-2022 to May-2022

	£	vs prev 3	% of	vs prev 3
	(month avg)	Mths	Revenue	Mths
	£25.1k	£3.0k	29.6%	(2.0%)
	£8.7k	£1.4k	10.3%	(0.2%)
	£7.8k	(£2.0k)	9.3%	(4.9%)
	£4.8k	£0k	5.7%	(1.2%)
	£2.5k	£2.5k	3.0%	3.0%
	£2.4k	£1.0k	2.8%	0.8%
	£2.4k	£0.3k	2.8%	(0.2%)
	£1.6k	(£0.3k)	1.8%	(0.8%)
	£1.4k	£0.2k	1.7%	(0.0%)
	£1.2k	(£0.2k)	1.4%	(0.7%)
	£1.1k	£1.1k	1.3%	1.3%
	£1.1k	£0k	1.3%	(0.3%)
	£1.0k	£1.0k	1.2%	1.2%
	£0.9k	£0.4k	1.0%	0.3%
	£0.8k	(£0.2k)	1.0%	(0.5%)
	£0.8k	£0.1k	0.9%	0.0%
	£0.6k	£0k	0.7%	(0.2%)
	£0.5k	£0.0k	0.6%	(0.1%)
	£0.4k	£0.0k	0.5%	(0.1%)
	£0.4k	£0.4k	0.5%	0.5%
	£6.3k	(£6.3k)	7.5%	(10.6%)
Total Expenditure	£71.9k	£2.5k	85.1%	(14.6%)

Top 20 Suppliers (by value last 12 months)

	Dec - 2021 to May - 2022			
	£	vs prev 6	% of	vs prev 6
	(month avg)	Mths	Revenue	Mths
Company 00079	£23.5k	(£1.8k)	30.5%	2.3%
Company 00013	£8.9k	(£0.7k)	11.5%	0.9%
Company 00185	£8.0k	(£2.3k)	10.4%	(1.1%)
Company 00072	£4.8k	£0k	6.2%	0.9%
Company 00001	£1.9k	(£1.1k)	2.5%	(0.9%)
Company 00354	£1.7k	(£1.0k)	2.2%	(0.9%)
Company 00789	£2.2k	£0.7k	2.9%	1.1%
Company 00695	£0.7k	(£1.4k)	0.9%	(1.5%)
Company 00134	£1.3k	(£0.0k)	1.7%	0.2%
Company 00101	£1.3k	£0.3k	1.7%	0.6%
Company 00761	£1.1k	£0k	1.5%	0.2%
Company 00177	£0.6k	(£0.1k)	0.8%	(0.0%)
Company 00423	£1.2k	£1.2k	1.6%	1.5%
Company 00272		(£1.3k)	0.0%	(1.4%)
World Pay	£0.6k	£0k	0.8%	0.1%
Company 00100	£0.5k	(£0.0k)	0.7%	0.1%
Company 00792	£0.5k	£0.0k	0.6%	0.1%
Company 00648	£0.1k	(£0.8k)	0.1%	(0.9%)
Company 00253	£0.5k	£0.0k	0.6%	0.1%
Company 00251	£0.7k	£0.5k	0.9%	0.7%
Other	£10.4k	(£4.3k)	13.4%	(2.9%)
Total Expenditure	£70.7k	(£12.2k)	91.6%	(0.7%)

Jun - 2021 to May - 2022

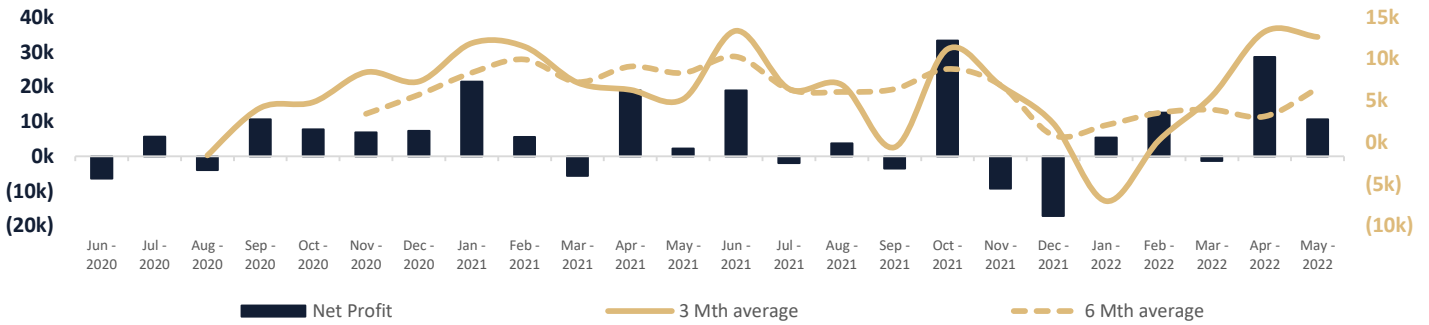
	£	vs prev 12	% of	vs prev 12
	(month avg)	Mths	Revenue	Mths
	£24.4k	(£2.1k)	29.3%	(2.5%)
	£9.2k	£0.3k	11.0%	0.3%
	£9.2k	£1.1k	11.0%	1.3%
	£4.8k	£2.3k	5.8%	2.8%
	£2.5k	£0.5k	2.9%	0.6%
	£2.2k	(£0.4k)	2.7%	(0.5%)
	£1.9k	£1.3k	2.3%	1.6%
	£1.4k	(£0.0k)	1.7%	(0.0%)
	£1.3k	£0.8k	1.6%	1.0%
	£1.2k	£0.9k	1.4%	1.0%
	£1.1k	(£0.3k)	1.4%	(0.4%)
	£0.7k	£0.4k	0.8%	0.5%
	£0.7k	£0.3k	0.8%	0.3%
	£0.6k	(£0.6k)	0.8%	(0.7%)
	£0.6k	(£0.0k)	0.7%	(0.1%)
	£0.5k	£0.5k	0.6%	0.6%
	£0.5k	£0.3k	0.6%	0.3%
	£0.5k	£0.0k	0.6%	0.0%
	£0.5k	(£0.2k)	0.6%	(0.2%)
	£0.4k	£0.1k	0.5%	0.1%
	£12.5k	(£6.0k)	15.0%	(7.2%)
Total Expenditure	£76.8k	(£0.9k)	92.0%	(0.9%)

Performance Trend

A Fictional Software Company

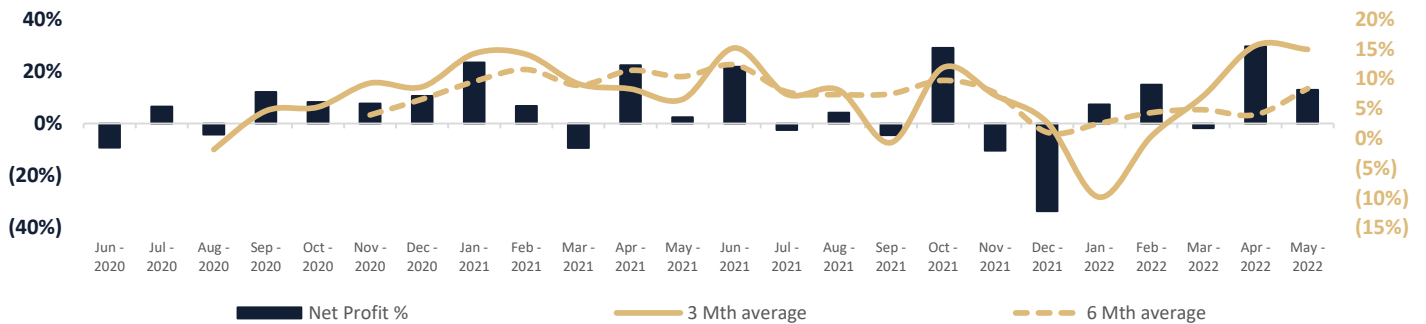
NET PROFIT ANALYSIS

Net profit last month was £10.7k, which was (£17.9k) (or (62.7%)) lower than the previous month. It was also £8.4k (or 376.8%) higher than the same month last year. Net profit over the last 3 months was £37.9k, which was £37.2k (or 4,937.1%) higher than the previous 3 months. It was also £22.4k (or 143.7%) higher than the same period last year.



Net Profit

Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
£10.7k	(62.7%) vs prev Mth	£37.9k £12.6k average	4,937.1% vs prev 3 Mths	£38.7k £6.4k average	(6.2%) vs prev 6 Mths
	376.8% vs last year		143.7% vs last year		(22.6%) vs last year



Net Profit %

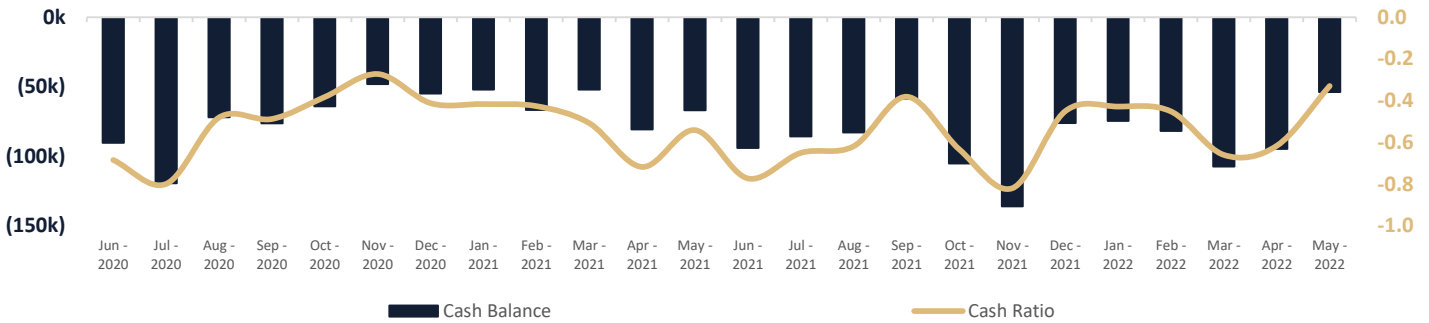
Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
12.9%	(16.7%) vs prev Mth	14.9%	14.6% vs prev 3 Mths	8.4%	0.7% vs prev 6 Mths
	10.5% vs last year		8.4% vs last year		(2.0%) vs last year

Performance Trend

A Fictional Software Company

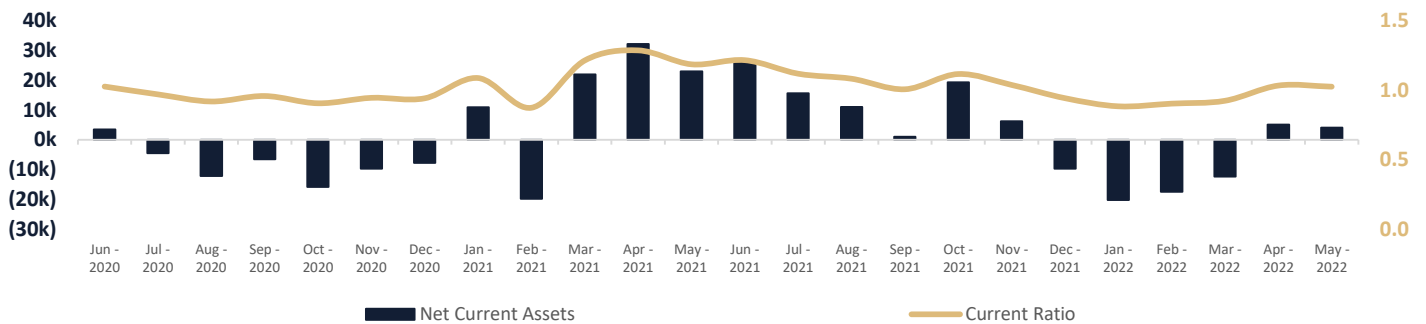
BALANCE SHEET ANALYSIS

Cash balance last month was (£53.7k), which was £41.0k (or (43.3%)) higher than the previous month. It was also £13.1k (or (19.6%)) higher than the same month last year. Average cash balance over the last 3 months was (£85.3k), which was (£7.8k) (or 10.0%) lower than the previous 3 months. It was also (£18.8k) (or 28.2%) lower than the same period last year.



Cash Balance

Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
(£53.7k)	(43.3%) vs prev Mth	(£85.3k)	10.0% vs prev 3 Mths	(£81.4k)	(13.2%) vs prev 6 Mths
Cash Ratio = (0.3)	(19.6%) vs last year	Cash Ratio = (0.5)	28.2% vs last year	Cash Ratio = (0.5)	30.9% vs last year



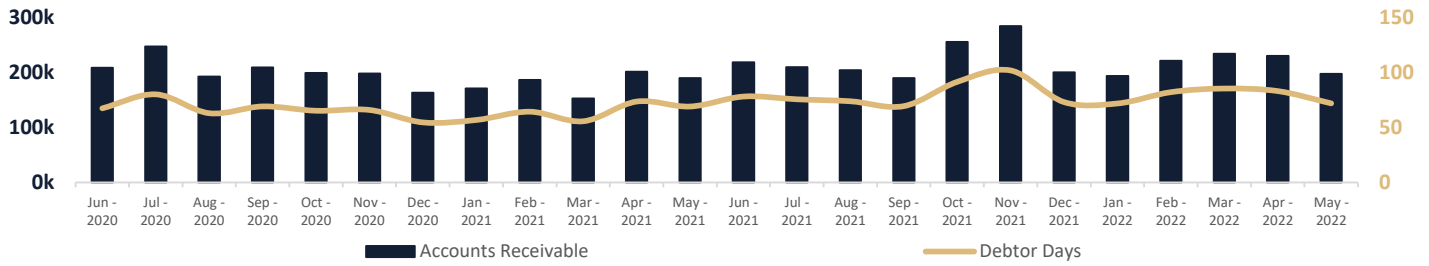
Net Current Assets

Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
£4.1k	(19.9%) vs prev Mth	(£1.1k)	(93.4%) vs prev 3 Mths	(£8.4k)	(163.6%) vs prev 6 Mths
Current Ratio = 1.0	(82.1%) vs last year	Current Ratio = 1.0	(104.1%) vs last year	Current Ratio = 0.9	(183.6%) vs last year

Performance Trend

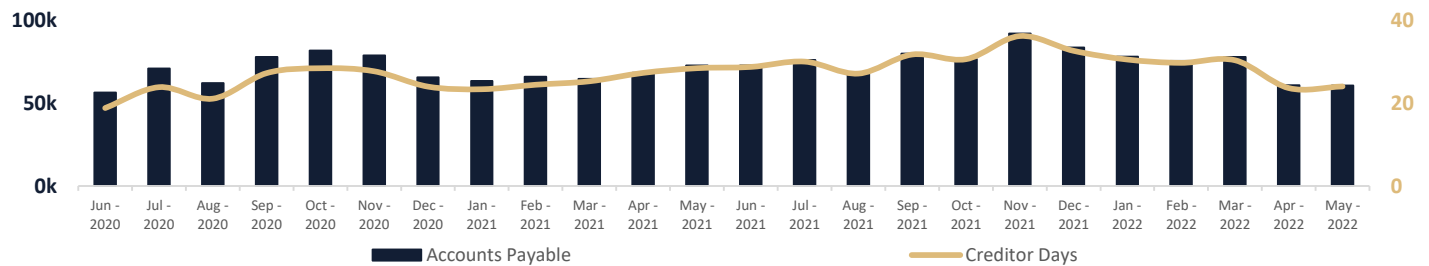
A Fictional Software Company

Accounts Receivable



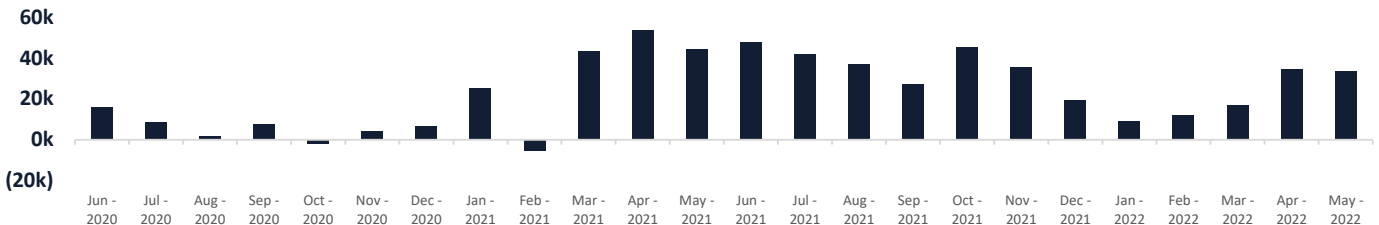
Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
£196.9k	(14.3%) vs prev Mth	£220.0k	7.4% vs prev 3 Mths	£212.4k	(6.3%) vs prev 6 Mths
Debtor Days = 71.8	4.0% vs last year	Debtor Days = 80.0	21.6% vs last year	Debtor Days = 77.8	20.0% vs last year

Accounts Payable



Last Month		Last 3 Months		Last 6 months	
May-2022		Mar-2022 to May-2022		Dec-2021 to May-2022	
£60.9k	(0.3%) vs prev Mth	£66.7k	(15.9%) vs prev 3 Mths	£73.0k	(6.1%) vs prev 6 Mths
Creditor Days = 24.1	(16.5%) vs last year	Creditor Days = 26.1	(3.0%) vs last year	Creditor Days = 28.6	9.0% vs last year

Net Worth



This report has been produced using data within your accounting system and is provided for information purposes only to aid decision making. No liability can be accepted for loss or unforeseen impact incurred due to actions taken as a result of the information or comments displayed within it.